

For Immediate Release

**Universal Trailer Corp. Names GE Commercial Finance's Distribution Finance Unit
As Preferred Inventory Financing Source**

GE Consumer Finance unit to provide Retail Sales Financing programs

HOFFMAN ESTATES, IL, June 14, 2005 – GE Commercial Finance's Distribution Finance business was recently named the preferred source of financing programs for Universal Trailer Corporation, the leader in the specialty enclosed trailer market.

Headquartered in Cincinnati, Ohio, Universal Trailer Corporation, manufactures market-leading equine and livestock trailers under the Sooner, Exiss, and Miley brands. Universal Trailer's Haulmark brand is the leading manufacturer of enclosed cargo, motor sports, and custom specialty trailers.

Commercial Distribution Finance (CDF) offers inventory financing, accounts receivable financing and asset-based lending to manufacturers and distributors in the trailer industry. As part of a strategic alliance, CDF was named the inventory finance provider to Universal Trailer Corporation's dealers and distributors.

In addition, GE Consumer Finance's Retail Sales Finance group will provide revolving and installment retail financing programs to Universal Trailer Corp.'s dealers.

"We are confident that our alliance with GE will provide our dealers with the credit lines, quality service and flexible programs necessary for us to grow the business well into the future," said Scott Bennett, CFO of Universal Trailer Corp. "We now have a flexible inventory finance program with the added benefit of a retail program, making Universal Trailer the best competitive choice."

"CDF is proud to be selected as the preferred source for financing programs to Universal Trailer and their dealers and distributors," said Al Safwat, president of CDF's Special Products Group. "Our programs are custom designed to improve cash flow and help businesses grow."

"We've worked with Universal Trailer for several years, and they know GE's capabilities well," said Greg Pierce, power products leader for Retail Sales Finance, a unit of GE Consumer Finance. "Universal Trailer leads its industry, and we enjoy helping them continue to grow their business through consumer financing solutions."

(more)

About Retail Sales Finance and GE Consumer Finance

Retail Sales Finance, based in Kettering, Ohio, is part of GE Consumer Finance and provides private label credit card programs, marketing, installment lending and financial services for national and regional retailers in key industries: home improvement, power sports, outdoor equipment, automotive/recreational vehicles, consumer electronics and appliances, furniture, floor covering, jewelry and health care. With \$150 billion in assets, GE Consumer Finance, a unit of General Electric Company, is a leading provider of credit services to consumers, retailers and auto dealers in 47 countries around the world. GE Consumer Finance, based in Stamford, Connecticut (USA), offers a range of financial products, including private label credit cards, personal loans, bank cards, auto loans and leases, mortgages, corporate travel and purchasing cards, debt consolidation and home equity loans, and credit insurance. More information can be found at www.geconsumerfinance.com.

About Commercial Distribution Finance

Commercial Distribution Finance - a unit of GE Commercial Finance, Vendor Financial Services - is a leading provider of specialized financing products and services for various industries, including trailers, agriculture, lawn & garden, marine, motor sports, RV/manufactured housing, technology, electronics & appliances, industrial products and musical instruments. Offerings include inventory financing, accounts receivable financing, asset-based lending, private label financing, collateral management, e-commerce services and related financial products. CDF has operations worldwide. Additional information about CDF can be found online at www.gecdf.com.

About GE Commercial Finance

With approximately \$230 billion in assets and an expertise in the mid-market segment, GE Commercial Finance provides loans, operating leases, financing programs and innovative structured capital to help customers grow. A wholly owned subsidiary of the General Electric Company, GE Commercial Finance is headquartered in Stamford, Connecticut, USA. GE (NYSE:GE) is Imagination at Work - a diversified technology, media and financial services company focused on solving some of the world's toughest problems. With products and services ranging from aircraft engines, power generation, water processing and security technology to medical imaging, business and consumer financing, media content and advanced materials, GE serves customers in more than 100 countries and employs more than 300,000 people worldwide. For more information, visit the company's Web site at www.ge.com.

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Contacts:

Stan Lata
Commercial Distribution Finance
(847) 747 - 7548

Cristy Williams
Retail Sales Finance
(678) 518-2596